



October 27, 2008

The KC Board of Public Utilities (BPU) started doing business with Transportation Logistics Management (TLM) for several reasons.

- BPU hadn't contracted with anyone to manage their transportation needs in the past, and since TLM doesn't require a contract to do business with them, this seemed like the perfect opportunity to give this type of service a try.
- TLM manages both your inbound and outbound shipments. All shipments can be tracked on their website. Each BPU facility has their own sign on to set up an outbound shipment or to check the status on inbound shipments which allows them ample time to schedule employees and any necessary equipment needed for shipments when they arrive.
- TLM negotiates the transportation rates with the freight carriers for you and provides an immediate discount on the freight costs. The larger volume of shipments TLM manages, the larger the discount they are able to obtain for you.
- TLM's provides excellent customer service, the President/Owner, Mike Hutchins and our Account Manager, Ray Randall are personable and trustworthy.

TLM is a company that provides excellent customer service, they manage all of your shipments for you, they're trustworthy, they don't require a contract, plus they save your company money. What more could a company ask for?

KC Board of Public Utilities

Nan Wolf  
Manager of Purchasing & Supply